



## Wells Fargo Bank

CORPORATE SPOTLIGHT PARTNER



Wells Fargo is a diversified financial services company – providing banking, insurance, investments, mortgage and consumer finance – for more than 23 million customers through 6,092 stores, the Internet and other distribution channels across North America and internationally. Whether you are a new business or one that's been around for some time, a local Wells Fargo banker can help you plan for a secure and successful business future. For more than a century, Wells Fargo has recognized the contributions women make to business. In 1995, in association with NAWBO, it introduced the Women's Loan Program with a specific lending goal of \$20 billion over 10 years to women-owned businesses. In alliance with NAWBO, Wells Fargo continues to work to maintain awareness of the ongoing needs of this segment of our business community. Our NAWBO-SA liaison is Annie Turner, Wells Fargo's Business Banking Manager in San Antonio.

## Hold the Date!

Tuesday, Oct. 4

– at 11:30 am –

The 2005

ENTREPRENEURIAL  
SPIRIT AWARDS

Luncheon at the Omni Hotel

(Call Linda Mariani at  
316-5131 for volunteer  
opportunities.)



# It Takes Money To Make Money!

## Financing Your Business Through SBA Programs and Services



Financial support is a critical element to every small business in every stage of growth. Since 1953, the U.S. Small Business Administration (SBA) has been the only independent agency of the federal government with the sole purpose of assisting small businesses to start, grow, and prosper. Join J. Adalberto Quijada, the Acting District Director of the San Antonio District Office of the Small Business Administration, as

he leads an interactive presentation that provides insights into the financing programs available to small business owners.

J. Adalberto Quijada is the Acting District Director of the San Antonio District Office. Prior to this position, he served as the Deputy Director of the Los Angeles District Office with service responsibility to more than 11 million people. Mr. Quijada also led the marketing department of the US Postal Service in one of the largest districts in the USA comprised of 67 retail offices with revenues in excess of \$300 million. Earlier in his career, he held an executive position with the Mexican Ministry of Foreign Affairs, promoting programs of bilateral interest related to NAFTA.

*Join us for an exciting and productive NAWBO-SA meeting!*

**Thanks to all our partners for their ongoing support!**

**GOLD LEVEL PARTNERS:** H.E.B., Jackson Walker, L.L.P., Humana, Southwest Business Corp., San Antonio Woman Magazine. **SILVER LEVEL PARTNERS:** Padgett Stratemann & Co., L.L.P., Wells Fargo Bank, Wachovia/SouthTrust Bank, Lexus San Antonio, Fresh Horizons, San Antonio Business Journal, Sterling Bank Women's Business Initiatives. **BRONZE LEVEL PARTNERS:** Frost Bank, Orville Carr Associates, Inc., The Trust Company. **ADVOCATE:** Toyota, Allen Pullen & Associates

# Today's SBA

**WHEN.....** August 19, 2005 • 7:30 – 9 a.m.

**WHERE....** The Petroleum Club

**COST .....** *Members: \$20 • Non-members: \$25 • All Walk-ins: \$30*

## RESERVATION FORM

Name: \_\_\_\_\_ Company: \_\_\_\_\_

Address: \_\_\_\_\_ City/State/Zip: \_\_\_\_\_

Phone: (\_\_\_\_\_) \_\_\_\_\_ Email: \_\_\_\_\_

# of Members Attending at \$20 per: \_\_\_\_\_ # of Guests Attending at \$25 per: \_\_\_\_\_

Payment by Credit Card: Amex \_\_\_\_\_ VISA \_\_\_\_\_ MasterCard \_\_\_\_\_

Account Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Please send receipt: ☐

Please FAX completed form to 210-492-6896 (by 8/17). Or you can mail this form to:

**NAWBO-SA, PO Box 460724, San Antonio, TX 78246 (please post by 8/15.)**

Members can also register online at [www.nawbo.org](http://www.nawbo.org) (by 8/17.)

Please call Carol Trostle at 210-492-1887 with any questions.

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San Antonio

**Women Mean Business™**

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